



**Madison Industrial Development Board**  
Madison Municipal Building - Conference Room 130

**March 4, 2013 Regular Meeting - Minutes**

**Board Members Present:** Chairman Taron Thorpe, Vice-Chairman Jerry Jennings, Secretary/Treasurer David Cochran, Ron Klein, and Council Liaison Mike Potter.

**Members Absent:** Richard Knox, Charles Makarov, and Bobby DeNeeffe.

**Additional Attendees:** Robert Sackheim, Allen Yates, Don Palmer, Chuck Branch, and Beth Martin, Madison Chamber of Commerce President and Liaison to the Industrial Development Board, Amy Bell, Director, Community Development and Gina Romine, Planner I.

Chairman Thorpe called the meeting to order at 4:43 p.m.

**1. Minutes from the February 4, 2013 Regular Meeting**

Mr. Klein moved to approve the minutes as written. Secretary/Treasurer Cochran seconded the motion. The vote was unanimous in favor. **Motion carried.**

**2. Comments from the public**

Don Palmer asked the Board about the City of Madison Growth Plan and the action items for the plan. Vice-Chairman Jennings stated that Intergraph has committed to build a new headquarters. Director Bell stated that the Growth Plan was adopted by Planning Commission and City Council.

**3. Financial Report**

Secretary/Treasurer Cochran presented the financial report to the Board and stated that the ending balance was \$39,697.53 as of February 28, 2013. Mr. Klein moved to approve the treasurer's report as presented. Vice-Chairman Jennings seconded the motion. The vote was unanimous favor. **Motion carried.**

**4. Other Business**

**1. New IDB Website Update**

Ms. Bell provided a brief update on the progress of the website development.

Vice-Chairman Jennings moved to allow Chairman Thorpe and Director Bell to make decisions regarding the content of the website on behalf of the Board. Mr. Klein seconded the motion. The vote was unanimous in favor. **Motion carried.**

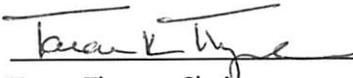
**2. Decision Data Resources Discussion**

Chuck Branch with Decision Data Resources provided a presentation of the information in which they have gathered. Information included: detailed demographics, socio-economics, environmental hazards and job categories. Mr. Branch discussed education and City partnerships for experienced and trained workforce and discussed area demographics. Vice-Chairman Jennings suggested the Board discuss industries the Board would like to target or recruit. Mr. Klein also discussed what industries the City appeals to. Mr. Branch discussed industries that are not located in this area could be attracted to the Madison area because it is centrally located.

**3. Other Business**

Vice-Chairman Jennings discussed the annual chamber Washington D.C. trip and the Montgomery trip in March and whether the Board should send a representative.

There being no further business before the Board. The meeting adjourned at 5:45 p.m.

  
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Taron Thorpe, Chairman  
City of Madison Industrial Board

  
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Attest: Gina Romine