



Madison Industrial Development Board
Madison Municipal Building - Conference Room 130

October 1, 2012 Regular Meeting - Minutes

Board Members Present: Chairman Richard Knox, Vice-Chairman Bobby DeNeefe, David Cochran, William Scrip, Taron Thorpe, and Council Liaison, Jerry Jennings

Members Absent: Gene Wrobel; Al Bonilla.

Additional Attendees: Amy Bell, Director, Community Development, Gina Romine, Planner I, Johnnie Vann, Attorney representing Intergraph, Ed Porter and John Owens.

Chairman, Knox called the meeting to order at 6:05 p.m.

New Business:

1. Consideration of Tax Abatement Agreement for Intergraph Corporation's new project at 305 Intergraph Way.

Ed Porter provided an overview of the Intergraph new headquarters building to be located at 305 Intergraph Way and presented the request for tax abatement. Mr. Porter stated that the new headquarter building would be approximately 240,000 square feet and retain the 990 current employees Intergraph staffs. Mr. Porter stated that Intergraph anticipates hiring 50 new employees within the first year of completion of the new building. The Board also discussed commercial outparcels located elsewhere on the Intergraph Campus that will be created as well as road improvements that will take place.

Vice-Chairman DeNeefe moved to approve the Tax Abatement Agreement as provided in addition to the Resolution and Excerpts from the Minutes detailing the agreement. Mr. Thorpe seconded the motion. The vote was unanimous in favor. **Motion carried.**

Mr. Porter invited the Board and staff to attend the ceremonial groundbreaking for the new headquarters building on October 16, 2012 at 1:00 p.m.

2. Consideration of Approval of Red Sage Proposal for a website for the Industrial Development Board.

The Board discussed the Red Sage proposal and the optional services provided. It was decided that Director Bell would serve as the liaison between the Board and Red Sage for the development of the website.

Mr. Scrip moved to enter into an agreement with Red Sage for the website design for the Industrial Development Board of the City of Madison with a cost not to exceed \$12,500.00 with the following options: A thirty (30) page template site, all three (3) optional services as stated in the proposal, maintenance option one (1) as stated in the proposal and a ten (10) year domain. Vice-Chairman DeNeeffe seconded the motion. The vote was unanimous in favor. **Motion carried.**

3. Consideration of Approval of SEDC and NAITA Memberships

The Board discussed the Southern Economic Development Council "SEDC" and North Alabama International Trade Association "NAITA" organizations and the benefits to the Board. Director Bell discussed the database of consultants that SEDC provides and discussed the consultant event held in Atlanta as well as the annual conference that rotates locations. Director Bell requested membership from the Board for herself and Ms. Romine for SEDC.

Mr. Thorpe moved to approve SEDC memberships for Director Bell and Ms. Romine. Mr. Thorpe also stated he moves to approve membership for any Board members at the time it is needed. Mr. Scrip seconded the motion. The vote was unanimous in favor. **Motion carried.**

The Board discussed the membership categories for NAITA and the benefits provided for non-profit organizations. Mr. Thorpe discussed the benefits of the luncheon that several members of the Board attended along with Director Bell and Ms. Romine.

Mr. Thorpe moved to approve a small business/non-profit membership to NAITA for one (1) year at the rate of \$150.00. Vice-Chairman DeNeeffe seconded the motion. The vote was Vice-Chairman DeNeeffe, Mr. Cochran, Mr. Scrip and Mr. Thorpe in favor. Chairman Knox abstained. **Motion carried.**

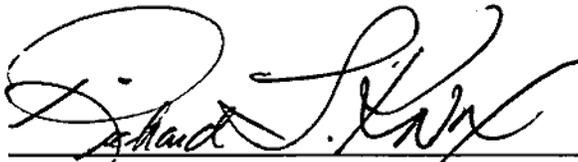
Old Business:

1. Minutes from the August 6, 2012 Regular Meeting

Mr. Thorpe moved to approve the minutes as written. Mr. Cochran seconded the motion. The vote was unanimous in favor. **Motion carried.**

2. Financial Report - Secretary/Treasurer Wrobel was not present.

There being no further business before the Board. The meeting adjourned at 7:49 p.m.


Richard Knox, Chairman
City of Madison Industrial Board


Attest: Gina Romine